

Manufacturing Consultant – Good salary + Benefits

About you:

Are you passionate about improving manufacturing productivity?

Do you feel that you're ready for a new challenge in a fast growing business?

How would you like to work in a truly flexible environment in which team work and self development are fundamental principles?

Can you see yourself supporting our existing FMCG partners including; Coca-Cola Enterprises, Diageo, and De La Rue? You will be helping to improve their productivity, whilst actively pursuing new business opportunities.

Perhaps having worked in a blue-chip environment you are now keen to escape the standard 9-5 and have a desire to help others improve how they operate.

Are you ready for a role in which your working boundaries are set entirely by your own abilities and desire to achieve?

Your experience:

Having worked in a manufacturing environment you will have extensive experience in identifying key areas of improvement opportunity, creating an action plan, gaining cross functional support to implement, and delivering outstanding results at factory floor level.

You will have worked with senior management teams within manufacturing environments to create bespoke improvement solutions and implemented these activities through hands-on coaching and support of the shop floor teams.

How you work:

You will be a flexible communicator who seeks to truly understand and support their colleagues and customers. You will be flexible in how you communicate – able to respond supportively with shop floor operators, team leads, and operations directors. You will proactively seek feedback and act to continuously improve how you operate.

You are the sort of person who, once they've hit a 'brick wall' for an idea is able to receive feedback, step back to assess the environment, and take different action to move forward. This role would be ideal for someone who is prepared to actively challenge their own assumptions about work and is looking to level their work-life balance.

You are passionate about empowering teams through highly practical training and coaching. You have had experience dealing with all levels of manufacturing management and are able to create new business as well as develop our existing portfolio.

About the job:

- Doing whatever it takes to ethically support out customers to improve productivity
- Delivering factory and line opportunity analysis
- Developing new business opportunities from networking events
- Developing new business opportunities from existing clients
- Be responsible for developing elements of the company growth strategy
- Develop and implement productivity-improving consulting
- Develop our consultancy portfolio to gain new sales opportunities
- Identify new implementation plans for our fast-growing software base
- Create genuine best-in-class case studies of CI tool application
- Maintain detailed contact notes on our client base to identify growth opportunities

Essential

- An 'anything goes' character who has successfully operated in manufacturing
- Factory floor experience – preferably in a continuous improvement or management role
- Successfully implemented continuous improvement projects at multiple-line level
- Knowledge of current CI productivity practices and the ability to confidently describe their application
- Outgoing and approachable
- Able to motivate and encourage from factory worker to general manager level.
- Proactive self starter
- Keen team player
- Open minded
- Keen to improve and develop your skills
- Not afraid of change
- Desire to help deliver quantifiable improvements with your customers
- The office is in the Birmingham area (J2 M42) with partial home working. European travel flexibility is essential.

Supporting

- Coaching/NLP experience
- FMCG Manufacturing experience
- Second EU language favourable
- Database/SCADA experience
- Training experience

About us

At OptimumFX our vision is; opening minds by being the most progressive business in the world.

You will enjoy working in a company which pushes the boundaries between work and play – every month we work together to open our minds to the world; from cross-training workshops to horse riding, from pilates to dance lessons! We use this time to open our eyes to different ways of thinking and delivering change.

To drive our vision we operate a flat, transparent management structure in which our teams are proactively encouraged to discover their full performance potential. Through this approach we develop cutting edge internal and external solutions that exceed all expectation.

We believe in doing a great job and getting rewarded for it by engaging with our customers and seeking to truly understand their requirements we will provide solutions that far exceed expectation. With this strategy we offer a combination of software solutions and services that enable our customer to accelerate their development process.